**SYRIA RECOVERY TRUST FUND**

Date: 11 February 2016  
Ref.: Proc./279/0216

**Bid no.:** BID-088-GOO-ICB/15  
**Bid Name:** Procurement of Heavy Equipment and Trucks

**Subject:** Tender Clarification Letter #4

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**To whom it may concern**

Please find below questions received from one of the suppliers & our reply:

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<th>Question No.</th>
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<td>Q: 1</td>
<td></td>
<td></td>
<td>Some of the detailed specification which described in your tender (for all lots) are not manageable by most of the manufacturers (such as: The engine and the machine brand has to be the same), here technically, how you will evaluate the offer which is not matching this point? Are you going to exclude this offer regardless of its price? Or he will get less scores in the evaluation sheet.</td>
<td>The specifications have been written carefully to have the after sales services complete for the engine and the machine itself from the same manufacturer.</td>
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<td>Q: 2</td>
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<td>Also, most of the specifications were requested on the basis of (Max, Min, at least, exactly … etc). What if some (not all) specs were out of the required range? Are we requested to bid for higher specs, in order to reach the required range, although the price is going to be affected increasingly? Or, you would accept lower specs for some parts?</td>
<td>The request is for equipment following certain classification which is reflected in the determination of some criteria in terms of max, min and at least following the procurement rules. Saying that, there are certain cases in which the standard of the make in some size not meeting the technical specifications in one or two of the criteria and a proper justification is given for that which will not affect the productivity and functionality of the equipment can be offered and will be looked at.</td>
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<td>Q: 3</td>
<td>Page: 103</td>
<td>Technical Specification and Compatibility Table LOT 8, ITEM 11 2 - 2.1</td>
<td>Other than that, in some cases, the specification was requested on the basis of range capacity (such as: Lifting Range for Industrial Forklift is 3000kg to 5000kg capacity - with side-shift), here you are requesting two different machine, and due to the fact that the bidder has the right to give one offer only, so in this case, we need to know which is the exact lifting capacity is required in this lot, 3000 kg or 5000 kg??</td>
<td>The range is identified and any capacity between 3000 to 5000 kg can be offered.</td>
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</tbody>
</table>

| Q: 4 | Page: 95, 99 | Section: Technical Specification and Compatibility Table LOT 7 A 1.10 | As a result of the above situation, we would like to know exactly, what is the criteria for evaluating the different specs that you will receive for each lot from the bidders, regardless of the price. | Please refer to the evaluation criteria from page no. 21 till page 25 and page no. 32, 34 and page no. 36, 37 |

We are looking forward to receive your offers before the deadline of submission.

Best Regards,

Hani Khabbaz
Director General
Management Unit
Syria Recovery Trust Fund